

**ARTICULATION AGREEMENT
BETWEEN
BERKELEY COLLEGE
AND
SUNY ORANGE COUNTY COMMUNITY COLLEGE**

AGREEMENT by and between Berkeley College ("Berkeley"), an institution of higher education with a location at 3 East 43rd Street, New York, NY 10017 and Orange County Community College, State University of New York ("OCCC"), an institution of higher education located at 115 South Street, Middletown, NY 10940.

WHEREAS, the parties desire to facilitate opportunities for students who graduate from OCCC with associate degrees and wish to transfer their credits towards a baccalaureate degree program at Berkeley; and

WHEREAS, the parties desire to further that goal by defining the terms and conditions under which those students will be able to transfer to Berkeley with little or no loss of academic credits previously earned;

NOW, THEREFORE, the parties agree as follows:

I. ENROLLMENT AND TRANSFER REQUIREMENTS

Subject to the requirements below, students' associate degrees earned at OCCC will be fully transferable, as approximately 60 semester credits, towards the Berkeley baccalaureate degree requirements. Applications for transfer credit that, in the sole discretion of Berkeley, do not meet all of the requirements below will be evaluated on an individual course-by-course basis and in accordance with Berkeley's Transfer Credit Policy.

- A. Students must apply and be admitted to Berkeley.
- B. Students must have graduated from OCCC with an associate's degree.
- C. Students must have completed the requisite coursework for one of the OCCC programs listed in Appendix A and must be seeking to apply those credits to a corresponding Berkeley bachelor's degree program. Appendix A lists all OCCC courses and credits for the included programs and the corresponding Berkeley courses and credits toward which they will be accepted.
- D. In the event that either institution modifies or eliminates any of the courses or credits in Appendix A, Berkeley, in its sole discretion, may decline to accept credits for transfer with respect to those courses unless and until the parties have mutually agreed upon an appropriate amendment of Appendix A.

II. INSTITUTIONAL OBLIGATIONS

- A. Berkeley will grant transfer credits as either course-by-course equivalencies or as general elective credits, as outlined in Appendix A. Grades earned at OCCC are not transferable and will not be applied toward the calculation of the student's grade point average earned at Berkeley.
- B. Not all degree programs and courses are offered at every Berkeley location. Students may be required to take some courses at another location or online.
- C. Berkeley reserves the right to add, discontinue or modify its academic, scholarship and other programs and policies at any time.
- D. During the period of this Agreement, each party will make reasonable efforts to send notice to the other prior to the implementation of any curricular changes that might affect this Agreement.

IV. TERMINATION

This Agreement shall remain in effect from the date of the last signature below until it is terminated by one of the parties. Either party may terminate this Agreement by providing at least three (3) months' written notice prior to the intended date of termination.

V. PROPRIETARY MARKS: PUBLICITY

Each party acknowledges that the other is the exclusive owner of certain trademarks and service marks ("Marks"). Each party agrees not to use the Marks of the other for any purpose without prior written consent. The parties hereby grant each other permission to refer to the names of the parties and this Agreement in each party's official Catalog and web site, and in other ways for the sole purpose of promoting the successful implementation of this Agreement and communicating its contents to the general public.

VI. INDEPENDENT CONTRACTORS

It is expressly understood that Berkeley and OCCC are independent contractors. Nothing herein shall create any joint venture, legal partnership, agency relationship or otherwise provide any authority of the one party to bind the other to any third party. Neither party may act in any way as the representative of the other, nor is either party authorized to incur any liability, obligation or expense on behalf of the other party.

VII. ASSIGNMENT

Neither party shall assign or subcontract any portion of its rights or obligations under this Agreement to any unaffiliated person or entity without the written consent of the other party. Any attempt to do so shall be deemed null and void as between the parties. This Agreement shall be binding upon the parties' successors and permissible assigns.

VIII. GOVERNING LAW: VENUE

This Agreement shall be governed by the laws of the State of New York without giving effect to any conflict of laws provisions. Any legal proceedings arising out of this Agreement shall be commenced and maintained exclusively in a state or federal court located in the State and County of New York. The parties hereby consent to jurisdiction and waive any objections to venue in such courts.

IX. NOTICE

Notice shall be given to each party at the address listed below (i) by deposit with an overnight courier with charges prepaid; (ii) by deposit in the United States mail, first-class postage prepaid by registered or certified mail; or (iii) by email to the other party, which shall be effective upon the giving of a separate acknowledgement of receipt. Any notice shall be deemed to have been given one (1) business day after deposit with an overnight courier or three (3) days after deposit in the United States mail.

Berkeley College

Office of the Provost
Woodland Park, NJ 07424
44 Rifle Camp Road
Beth-castigl@berkeleycollege.edu

Orange County Community College

Attn: Erika Hackman
115 South Street
Middletown, NY 10940
Email: erikahackman@
sunyorange.edu

X. ENTIRE AGREEMENT: AMENDMENT

This Agreement constitutes the entire agreement and understanding between the parties relating to the subject matter it addresses and supersedes all other agreements, representations and understandings between the parties with respect thereto. Except as otherwise noted, this Agreement, including its appendices, may not be supplemented or modified without a written and dated amendment signed by both parties.

XI. MISCELLANEOUS

- A. **Survival of Terms.** The provisions concerning intellectual property rights shall survive the termination of this Agreement.
- B. **Headings.** Headings set forth in this Agreement are intended solely for organizational purposes and shall not affect the interpretation of the underlying provisions.
- C. **Counterparts.** This Agreement may be executed in counterparts. Execution may be evidenced by an electronic copy (facsimile or electronic image) of the signed document.
- D. **Severability.** In the event a court of competent jurisdiction declares any provision of this Agreement to be void, the remaining provisions shall be deemed severed and shall remain enforceable to the full extent permitted by law.
- E. **Force Majeure.** Neither party shall be liable for a failure to perform its obligations under this Agreement to the extent that such performance was rendered impracticable by fire, flood, police action, public safety emergency, epidemic, natural disaster or act of terrorism or war.
- F. **No Third Party Beneficiaries.** Nothing in this Agreement, express or implied, is intended or shall confer upon any other person or entity, any enforceable right, benefit or remedy of any nature by reason of this Agreement.

Berkeley College

By: Beth Castiglia

Beth Castiglia, PhD

Provost

Date: 1/30/18

Orange County Community College

By: [Signature]

Name: Dr. Kristine Young

Title: President

Date: 1/10/18

PLEASE SIGN AND RETURN THIS AGREEMENT AND ALL TABLES IN APPENDIX A

APPENDIX A

ORANGE COUNTY COMMUNITY COLLEGE				BERKELEY COLLEGE	
A.A.S. ACCOUNTING				BBA ACCOUNTING	
			Accepted Credits	Semester Credits	
Major Core Courses			Major Core Courses		
ACC102	Accounting Principles II	4	ACC1112	Financial Accounting II	
			ACC2201	Intermediate Accounting I	3
			ACC2202	Intermediate Accounting II	3
			ACC2240	Cost Accounting	3
			ACC3310	Advanced Accounting	3
ACC211	Income Tax Procedures	3	ACC3351	Federal Taxation I	
			ACC4410	Auditing	3
			ECO4401	International Economics	3
			FIN4415	Principles of Finance II	3
			BUS 3331	Business Law II	3
				Total	24
Business Core Courses			Business Core Courses		
ACC101	Accounting Principles	4	ACC 1111	Financial Accounting I	
BUS103	Introduction to Business	3	BUS 1101	Career & Business Essentials	
BUS201	Business Law I	3	BUS 2231	Business Law I	
			BUS 4483	Internship	3
BUS161	Computer Applications for Business	3	CIS 1115	Computer Applications	
			ECO2200	Principles of Economics	3
			FIN 3301	Principles of Finance I	3
			IBS2201	International Business	3
			MGT 2220	Principles of Management	3
			MKT 2220	Principles of Marketing	3
				Total	18
Liberal Arts & Science Core Courses			Liberal Arts & Science Core Courses		
PSY100	Psychology of Adjustment*	3	SOC1123	Psychology of Adjustment	
ENG101	Freshman English I	3	ENG1105	Writing & Research	
ENG102	Freshman English II	3	ENG2205	Writing Through Literature	
MAT122	Trigonometry*	3	MAT2212	Quantitative Methods	
			MAT2215	Statistics 1	3
			SOC2231	Human Relations	3
			HUM2225	Introduction to Ethics	3
			ENG3315	Advanced Writing	3
MAT121	Algebra*	3	MAT/SCI2XXX	Math or Science Elective 200 level	
			ENGXXXX	Elective	3
			SCIXXXX	Elective	3
			HUMXXXX	Elective	3
SOC	Social Science Elective	3	SOCXXXX	Elective	
SOC	Social Science Elective	3	XXXX	Liberal Arts Elective	
			XXXX	Liberal Arts Elective	3
				Total	24
Free Elective Courses*			Free Elective Courses*		
BUS101	Business Math	3	XXXX	Free Elective	
BUS105	Business and Security	3	XXXX	Free Elective	
BUS203	Business Communications	3	XXXX	Free Elective	
ACC205	Accounting with Micro Applications	3	XXXX	Free Elective	
BUS202	Business Law 2	3	XXXX	Free Elective	
ACC111	Personal Finance OR	3			
ACC220	Accounting Internship				
ACC214	Accounting Practice	4			
				Total	0
				Program Total	66
		63			

* Recommended Course. Depending upon course taken, credit may apply elsewhere

ORANGE COUNTY COMMUNITY COLLEGE				BERKELEY COLLEGE	
A.S. ACCOUNTING				BBA ACCOUNTING	
			Accepted Credits	Semester Credits	
Major Core Courses			Major Core Courses		
ACC154	Managerial Accounting	4	ACC1112	Financial Accounting II	
ACC202	Intermediate Accounting I	4	ACC2201	Intermediate Accounting I	
ACC202	Intermediate Accounting II	4	ACC2202	Intermediate Accounting II	
			ACC2240	Cost Accounting	3
			ACC3310	Advanced Accounting	3
			ACC3351	Federal Taxation I	3
			ACC4410	Auditing	3
			ECO4401	International Economics	3
			FIN4415	Principles of Finance II	3
			BUS 3331	Business Law II	3
				Total	21
Business Core Courses			Business Core Courses		
ACC153	Financial Accounting	4	ACC 1111	Financial Accounting I	
			BUS 1101	Career & Business Essentials	3
BUS201	Business Law I	3	BUS 2231	Business Law I	
			BUS 4483	Internship	3
BUS161	Computer Applications for Business	3	CIS 1115	Computer Applications	
ECO201	Macro Economics	3	ECO2200	Principles of Economics	
			FIN 3301	Principles of Finance I	3
			IBS2201	International Business	3
MGT201	Principles of Management*	3	MGT 2220	Principles of Management	
			MKT 2220	Principles of Marketing	3
				Total	15
Liberal Arts & Science Core Courses			Liberal Arts & Science Core Courses		
	WAIVE	3	SOC1123	Psychology of Adjustment	
ENG101	Freshman English I	3	ENG1105	Writing & Research	
ENG102	Freshman English II	3	ENG2205	Writing Through Literature	
MAT122	Trigonometry*	3	MAT2212	Quantitative Methods	
BUS205	Business Statistics*	3	MAT2215	Statistics 1	
			SOC2231	Human Relations	3
			HUM2225	Introduction to Ethics	3
			ENG3315	Advanced Writing	3
MAT121	Algebra*	3	MAT/SCI2XXX	Math or Science Elective 200 level	
			ENGXXXX	Elective	3
SCI	Natural Science Elective	3	SCIXXXX	Elective	
HIS/FLA	History or Foreign Language Elective	3	HUMXXXX	Elective	
ECO202	Micro Economics	3	SOCXXXX	Elective	
			XXXX	Liberal Arts Elective	3
			XXXX	Liberal Arts Elective	3
				Total	18
Free Elective Courses*			Free Elective Courses*		
HIS/FLA	History or Foreign Language Elective	3	XXXX	Free Elective	
BUS202	Business Law II	3	XXXX	Free Elective	
BUS203	Business Communications	3	XXXX	Free Elective	
			XXXX	Free Elective	3
			XXXX	Free Elective	3
				Total	6
		64		Program Total	60

* Recommended Course. Depending upon course taken, credit may apply elsewhere

ORANGE COUNTY COMMUNITY COLLEGE				BERKELEY COLLEGE	
A.A.S. BUSINESS MANAGEMENT				BBA MANAGEMENT	
		Accepted Credits			Semester Credits
Major Core Courses			Major Core Courses		
MGT203	Entrepreneurship*	3	BUS2255	Entrepreneurship	
			MGT2268	Sales and Customer Service Management	3
MGT205	Human Resource Management	3	MGT2240	Human Resources & Organizational Behavior	
			MGT3332	Operations Management	3
			BUS4451	Business Strategy and Policy	3
			MGT4425	Management Simulation	3
				Total	12
Major Elective Courses			Major Elective Courses		
BUS105	Business and Society	3	MGTXXXX	Management Elective	
ACC102	Accounting Principles II	4	MGTXXXX	Management Elective	
			MGTXXXX	Management Elective 3000/4000 level	3
			MGTXXXX	Management Elective 3000/4000 level	3
			MGTXXXX	Management Elective 3000/4000 level	3
				Total	9
Business Core Courses			Business Core Courses		
ACC101	Accounting Principles	4	ACC1101	Principles of Accounting I	
BUS103	Introduction to Business	3	BUS1101	Business Organization and Management	
BUS201	Business Law I	3	BUS2231	Business Law	
			BUS4483	Internship	3
BUS161	Computer Applications for Business	3	CIS1115	Computer Applications	
			FIN3301	Principles of Finance I	3
			ECO2200	Principles of Economics (Macro)	3
			IBS2201	International Business	3
MGT201	Principles of Management	3	MGT2220	Principles of Management	
MKT101	Principles of Marketing	3	MKT2220	Principles of Marketing	
				Total	12
Liberal Arts & Science Core Courses			Liberal Arts & Science Core Courses		
PSY100	Psychology of Adjustment*	3	SOC1123	Psychology of Adjustment	
ENG101	Freshman English I	3	ENG1105	Writing & Research	
ENG102	Freshman English II	3	ENG2205	Writing Through Literature	
			MAT2215	Statistics 1	3
			SOC2231	Human Relations	3
			HUM2225	Introduction to Ethics	3
MAT/SCI	Mathematics or Science Elective*	3	MAT/SCI2XXX	MAT/SCI Elective 2000 level	
			ENG3315	Advanced Writing	3
			SCIXXXX	Elective	3
			ENGXXXX	Elective	3
	Liberal Arts Elective*	3	HUMXXXX	Elective	
SOC	Social Science Elective	3	SOCXXXX	Elective	
	Liberal Arts Elective	3	XXXX	Liberal Arts Elective	
			XXXX	Liberal Arts Elective	3
				Total	21
Free Elective Courses			Free Elective Courses		
BUS101	Business Math	3	XXXX	Free Elective	
BUS203	Business Communications	3	XXXX	Free Elective	
BUS202	Business Law 2	3	XXXX	Free Elective	
			XXXX	Free Elective	3
			XXXX	Free Elective	3
					6
		62		Total Program Credits	60
Note: Twelve of the liberal arts credits must be at the 3000/4000 level.					

ORANGE COUNTY COMMUNITY COLLEGE A.S. BUSINESS ADMINISTRATION			BERKELEY COLLEGE BBA FASHION MERCHANDISING & MANAGEMENT			
			Accepted Credits			Semester Credits
Major Core Courses			Major Core Courses			
			FAS 1101	Introduction to the Fashion Business		3
			FAS 2230	Fashion Textiles for Apparel & Home		3
			FAS 2245	Merchandise Planning & Buying		3
			FAS 2261	Trend Analysis & Product Development		3
			FAS 3335	Omni-Channel Retail Management		3
			FAS 3365	Interactive Fashion Communications		3
			FAS 4475	Fashion Innovation Capstone		3
				Total		21
Major Elective Courses			Major Elective Courses			
ACC154	Managerial Accounting	4	FAS XXXX	Fashion Elective		
			FAS XXXX	Fashion Elective - 3000/4000 level		3
			FAS XXXX	Fashion Elective - 3000/4000 level		3
			FAS XXXX	Fashion Elective - 3000/4000 level		3
						9
Business Core Courses			Business Core Courses			
ACC153	Financial Accounting	4	ACC 1111	Financial Accounting I		
			BUS 1101	Career & Business Essentials		3
BUS201	Business Law I	3	BUS 2231	Business Law I		
			BUS 4483	Internship		3
BUS161	Computer Applications for Business	3	CIS 1115	Computer Applications		
			FIN 3301	Principles of Finance I		3
ECO201	Macro Economics	3	ECO 2200	Principles of Economics		
BUS207	International Business	3	IBS 2201	International Business		
MGT201	Principles of Management	3	MGT 2220	Principles of Management		
MKT101	Principles of Marketing	3	MKT 2220	Principles of Marketing		
				Total		9
Liberal Arts & Science Core Courses			Liberal Arts & Science Core Courses			
ENG101	Freshman English I	3	ENG 1105	Writing & Research		
ENG102	Freshman English II	3	ENG 2205	Writing Through Literature		
			ENG 3315	Advanced Writing		3
			HUM 2225	Introduction to Ethics		3
BUS205	Business Statistics	3	MAT 2215	Statistics 1		
	WAIVE	3	SOC 1123	Psychology of Adjustment		
			SOC 2231	Human Relations		3
			ENG XXXX	Elective		3
MAT122	Trigonometry*	3	MAT / SCI	Elective - 2000-level		
HIS/FLA	History or Foreign Language Elective	3	HUM XXXX	Elective		
SCI	Natural Science Elective	3	SCI XXXX	Elective		
ECO202	Micro Economics	3	SOC XXXX	Elective		
			XXXX	Liberal Arts Elective		3
			XXXX	Liberal Arts Elective		3
				Total		18
Free Elective Courses			Free Elective Courses			
MGT205	Human Resource Management	3	XXXX	Free Elective		
BUS203	Business Communications	3	XXXX	Free Elective		
BUS202	Business Law II	3	XXXX	Free Elective		
MAT121	Algebra*	3	XXXX	Free Elective		
HIS/FLA	History or Foreign Language Elective	3	XXXX	Free Elective		
						0
	* Recommended Course. Depending upon course taken, credit may apply elsewhere					
		65		Program Total		57
Note: Twelve of the liberal arts credits must be at the 3000/4000 level.						

ORANGE COUNTY COMMUNITY COLLEGE A.S. BUSINESS ADMINISTRATION			BERKELEY COLLEGE BBA FINANCIAL SERVICES	
			Accepted Credits	Semester Credits
Major Core Courses			Major Core Courses	
ACC154	Managerial Accounting	4	ACC1112	Financial Accounting II
			FIN2200	Introduction to Financial Services
			FIN2220	Financial Literacy
			FIN2204	Financial Markets and Institutions
			FIN3305	Principles of Financial Planning
			FIN3315	Investment Planning
			FIN4400	Tax Planning
			FIN4415	Principles of Finance II
			FIN4425	Contemporary Issues in Financial Services
				Total
				24
Major Elective Courses*			Major Elective Courses*	
			FINXXXX	Financial Services Elective - 3000/4000 Level
			FINXXXX	Financial Services Elective - 3000/4000 Level
				Total
				6
Business Core Courses			Business Core Courses	
ACC153	Financial Accounting	4	ACC1111	Financial Accounting I
			BUS1101	Career and Business Essentials
BUS201	Business Law I	3	BUS2231	Business Law I
			BUS4483	Internship
BUS161	Computer Applications for Business	3	CIS1115	Computer Applications
			FIN3301	Principles of Finance I
ECO201	Macro Economics	3	ECO2200	Principles of Economics
BUS207	International Business	3	IBS2201	International Business
MGT201	Principles of Management	3	MGT2220	Principles of Management
MKT101	Principles of Marketing	3	MKT2220	Principles of Marketing
				Total
				9
Liberal Arts & Science Core Courses			Liberal Arts & Science Core Courses	
	WAIVE	3	SOC1123	Psychology of Adjustment
ENG101	Freshman English I	3	ENG1105	Writing and Research
ENG102	Freshman English II	3	ENG2205	Writing Through Literature
MAT122	Trigonometry*	3	MAT2212	Quantitative Methods
BUS205	Business Statistics	3	MAT2215	Statistics I
			SOC2231	Human Relations
			HUM2225	Introduction to Ethics
			ENG3315	Advanced Writing
SCI	Natural Science Elective	3	SCIXXXX	Science Elective
			ENGXXXX	English Elective
HIS/FLA	History or Foreign Language Elective	3	HUMXXXX	Humanities Elective
ECO202	Micro Economics	3	SOCXXXX	Sociology Elective
			LIBXXXX	Liberal Arts Elective
			LIBXXXX	Liberal Arts Elective
				Total
				18
Free Elective Courses*			Free Elective Courses*	
MGT205	Human Resource Management	3	XXXX	Free Elective
BUS203	Business Communications	3	XXXX	Free Elective
BUS202	Business Law II	3	XXXX	Free Elective
MAT121	Algebra*	3	XXXX	Free Elective
HIS/FLA	History or Foreign Language Elective	3	XXXX	Free Elective
				Total
				0
		65	Total Program Credits	
			57	
Note: Twelve of the liberal arts credits must be at the 3000/4000 level.				
*CFP® Examination Pre-certification Course. Students planning to take the CFP examination must take FIN3310, FIN3315, FIN4400, FIN4405, FIN4410, and FIN4420.				

ORANGE COUNTY COMMUNITY COLLEGE				BERKELEY COLLEGE	
A.S. BUSINESS ADMINISTRATION				BBA GENERAL BUSINESS	
		Accepted Credits			Semester Credits
Business Specialization Courses*			Business Specialization Courses*		
			XXXXXXX	Business Specialization	3
			XXXXXXX	Business Specialization	3
			XXXXXXX	Business Specialization	3
			XXXXXXX	Business Specialization - 3000/4000 level	3
			XXXXXXX	Business Specialization - 3000/4000 level	3
			BUS4451	Business Strategy and Policy	3
				Total	18
Business Elective Courses*			Business Elective Courses*		
ACC154	Managerial Accounting	4	XXXXXXX	Business Elective	
MGT205	Human Resource Management	3	XXXXXXX	Business Elective	
BUS203	Business Communications	3	XXXXXXX	Business Elective	
BUS202	Business Law II	3	XXXXXXX	Business Elective	
					0
Business Core Courses			Business Core Courses		
ACC153	Financial Accounting	4	ACC1111	Financial Accounting I	
			BUS1101	Career & Business Essentials	3
BUS201	Business Law I	3	BUS2231	Business Law I	
			BUS4483	Internship	3
BUS161	Computer Applications for Business	3	CIS1115	Computer Applications	3
			FIN3301	Principles of Finance I	3
ECO201	Macro Economics	3	ECO2200	Principles of Economics	
BUS207	International Business	3	IBS2201	International Business	
MGT201	Principles of Management	3	MGT2220	Principles of Management	
MKT101	Principles of Marketing	3	MKT2220	Principles of Marketing	
				Total	12
Liberal Arts & Science Core Courses			Liberal Arts & Science Core Courses		
	WAIVE	3	SOC1123	Psychology of Adjustment	
ENG101	Freshman English I	3	ENG1105	Writing & Research	
ENG102	Freshman English II	3	ENG2205	Writing Through Literature	
BUS205	Business Statistics	3	MAT2215	Statistics 1	
			SOC2231	Human Relations	3
			HUM2225	Introduction to Ethics	3
MAT122	Trigonometry*	3	MAT / SCI2XXX	Math or Science Elective 2000-level	
			ENG3315	Advanced Writing	3
SCI	Natural Science Elective	3	SCIXXXX	SCI Elective	
			ENGXXXX	ENG Elective	3
HIS/FLA	History or Foreign Language Elective	3	HUMXXXX	HUM Elective	
ECO202	Micro Economics	3	SOCXXXX	SOC Elective	
			XXXX	Liberal Arts Elective	3
			XXXX	Liberal Arts Elective	3
				Total	18
Free Elective Courses			Free Elective Courses		
MAT121	Algebra*	3	XXXX	Elective	
HIS/FLA	History or Foreign Language Elective	3	XXXX	Elective	
			XXXX	Elective	3
			XXXX	Elective	3
			XXXX	Elective	3
			XXXX	Elective	3
					12
		65		Program Total	60
* Business specialization and elective courses may be from any business category.					
Note: Twelve of the liberal arts credits must be at the 3000/4000 level.					

ORGANGE COUNTY COMMUNITY COLLEGE				BERKELEY COLLEGE	
A.S. BUSINESS ADMINISTRATION				BBA Health Services Management	
		Accepted Credits			Semester Credits
Major Courses			Major Courses		
			HEA1101	Foundations of Health Services	3
			HEA2200	Medical Terminology	3
			HEA2203	Ethical and Legal Aspects of Health Services	3
			HEA2205	Managed Care and Health Insurance	3
			HEA2215	Health Communications	3
			HEA2220	Management of Healthcare Delivery Services	3
			HEA3309	Health Services Finance	3
			HEA4410	Research Methods for Health Services	3
			HEA4440	Health Policy and Politics	3
			HEA4470	Health Services Management Capstone	3
				Health Services Electives 3000/4000 level	6
				Total	36
Business Courses			Business Courses		
ACC153	Financial Accounting	4	ACC1111	Financial Accounting I	
			BUS1101	Career and Business Essentials	3
BUS201	Business Law I	3	BUS2231	Business Law I	
			BUS4483	Internship	3
BUS161	Computer Applications for Business	3	CIS1115	Computer Applications	
			ECO2200	Principles of Economics	3
ECO201	Macro Economics	3	FIN3301	Principles of Finance I	
BUS207	International Business	3	IBS2201	International Business	
MGT201	Principles of Management	3	MGT2220	Principles of Management	
MKT101	Principles of Marketing	3	MKT2220	Principles of Marketing	
				Total	9
Liberal Arts and Sciences			Liberal Arts and Sciences		
ENG101	Freshman English I	3	ENG1105	Writing and Research	
ENG102	Freshman English II	3	ENG2205	Writing Through Literature	
			ENG3315	Advanced Writing	3
BUS205	Business Statistics	3	MAT2215	Statistics I	
			HUM2225	Introduction to Ethics	3
	WAIVE	3	SOC1123	Psychology of Adjustment	
			SOC2231	Human Relations	3
MAT122	Trigonometry*	3	MAT/SCI2XXX	Mathematics/Science Elective (2000 level)	
SCI	Natural Science Elective	3	SCIXXXX	Science Elective	
			ENGXXXX	English Elective	3
HIS/FLA	History or Foreign Language Elective	3	HUMXXX	Humanities Elective	
ECO202	Micro Economics	3	SOCXXXX	Social Science Elective	
				Liberal Arts and Sciences Electives	3
				Liberal Arts and Sciences Electives	3
				Total	18
Free Electives			Free Electives		
ACC154	Managerial Accounting	4	XXXX	Elective	
MGT205	Human Resource Management	3	XXXX	Elective	
BUS203	Business Communications	3	XXXX	Elective	
BUS202	Business Law II	3	XXXX	Elective	
MAT121	Algebra*	3			0
HIS/FLA	History or Foreign Language Elective	3			
	* Recommended Course. Depending upon course taken, credit may apply elsewhere				
		65		PROGRAM TOTAL	63
Note: Twelve of the liberal arts credits must be at the 3000/4000 level.					

ORGANGE COUNTY COMMUNITY COLLEGE A.S. BUSINESS ADMINISTRATION			BERKELEY COLLEGE B.B.A. INTERNATIONAL BUSINESS		
			Accepted Credits	Semester Credits	
Major Core Courses			Major Core Courses		
			IBS2225	International Trade Policies & Practices	3
			IBS2230	International Marketing	3
			IBS2240	International Management	3
			IBS3341	International Banking & Finance	3
			IBS4440	International Strategic Management	3
			IBS4450	International Business Simulation	3
				Total	18
Major Elective Courses			Major Elective Courses		
ACC154	Managerial Accounting	4	BUS/MGTXXXX	Business/Management Elective	
			IBSXXXX	International Business Elective - 3000/4000 level	3
			IBSXXXX	International Business Elective - 3000/4000 level	3
			IBSXXXX	International Business Elective - 3000/4000 level	3
			IBSXXXX	International Business Elective - 3000/4000 level	3
				Total	12
Business Core Courses			Business Core Courses		
ACC153	Financial Accounting	4	ACC1111	Financial Accounting I	
			BUS1101	Career & Business Essentials	3
BUS201	Business Law I	3	BUS2231	Business Law I	
			BUS4483	Internship	3
BUS161	Computer Applications for Business	3	CIS1115	Computer Applications	
			FIN3301	Principles of Finance I	3
ECO201	Macro Economics	3	ECO2200	Principles of Economics	
BUS207	International Business	3	IBS2201	International Business	
MGT201	Principles of Management	3	MGT2220	Principles of Management	
MKT101	Principles of Marketing	3	MKT2220	Principles of Marketing	
				Total	9
Liberal Arts & Science Core Courses			Liberal Arts & Science Core Courses		
	WAIVE	3	SOC1123	Psychology to Adjustment	
ENG101	Freshman English I	3	ENG1105	Writing & Research	
ENG102	Freshman English II	3	ENG2205	Writing Through Literature	
BUS205	Business Statistics	3	MAT2215	Statistics 1	
			SOC2231	Human Relations	3
			HUM2225	Introduction to Ethics	3
MAT122	Trigonometry*	3	MAT / SCI22XX	Math or Science 200-level	
			ENG3315	Advanced Writing	3
ECO202	Micro Economics	3	SOCXXXX	SOC Elective	
			ENGXXXX	ENG Elective	3
HIS/FLA	History or Foreign Language Elective	3	HUMXXXX	HUM Elective	
SCI	Natural Science Elective	3	SCIXXXX	SCI Elective	
			XXXX	Liberal Arts Elective	3
			XXXX	Liberal Arts Elective	3
				Total	18
Free Elective Courses			Free Elective Courses		
MGT205	Human Resource Management	3	XXXX	Elective	
BUS203	Business Communications	3	XXXX	Elective	
BUS202	Business Law II	3	XXXX	Elective	
MAT121	Algebra*	3	XXXX	Elective	
HIS/FLA	History or Foreign Language Elective	3	XXXX	Elective	
				Total	0
	* Recommended Course. Depending upon course taken, credit may apply elsewhere				
		65		Total Program Credits	57
Note: Twelve of the Liberal Arts credits must be at the 3000/4000 level.					

ORANGE COUNTY COMMUNITY COLLEGE			BERKELEY COLLEGE		
A.S. BUSINESS ADMINISTRATION			BBA MARKETING COMMUNICATIONS		
			Accepted Credits	Semester Credits	
Major Core Courses			Major Core Courses		
			MKT2222	Fundamentals of Marketing Research	3
			MKT2241	Consumer Behavior	3
			MKT2242	Branding	3
			MKT3310	Services Marketing	3
			MKT4465	Strategic Marketing Capstone	3
				Total	15
Major Elective Courses			Major Elective Courses		
ACC154	Managerial Accounting	4	MKTXXXX	Marketing Elective	
MGT205	Human Resource Management	3	MKTXXXX	Marketing Elective	
			MKTXXXX	Marketing Elective - 3000/4000 level	3
			MKTXXXX	Marketing Elective - 3000/4000 level	3
			MKTXXXX	Marketing Elective - 3000/4000 level	3
			MKTXXXX	Marketing Elective - 3000/4000 level	3
				Total	12
Business Core Courses			Business Core Courses		
ACC153	Financial Accounting	4	ACC1111	Financial Accounting I	
			BUS1101	Career & Business Essentials	3
BUS201	Business Law I	3	BUS2231	Business Law I	
			BUS4483	Internship	3
BUS161	Computer Applications for Business	3	CIS1115	Computer Applications	
			FIN3301	Principles of Finance I	3
ECO201	Macro Economics	3	ECO2200	Principles of Economics	
BUS207	International Business	3	IBS2201	International Business	
MGT201	Principles of Management	3	MGT2220	Principles of Management	
MKT101	Principles of Marketing	3	MKT2220	Principles of Marketing	
				Total	9
Liberal Arts & Science Core Courses			Liberal Arts & Science Core Courses		
	WAIVE	3	SOC1123	Psychology of Adjustment	
ENG101	Freshman English I	3	ENG1105	Writing & Research	
ENG102	Freshman English II	3	ENG2205	Writing Through Literature	
BUS205	Business Statistics	3	MAT2215	Statistics 1	
			SOC2231	Human Relations	3
			HUM2225	Introduction to Ethics	3
MAT122	Trigonometry*	3	MAT/SCIXXX	MAT/SCI Elective - 200 level	
			ENG3315	Advanced Writing	3
SCI	Natural Science Elective	3	SCIXXXX	SCI Elective	
			ENGXXXX	ENG Elective	3
HIS/FLA	History or Foreign Language Elective	3	HUMXXXX	HUM Elective	
ECO202	Micro Economics	3	SOCXXXX	SOC Elective	
			XXXX	Liberal Arts Elective	3
			XXXX	Liberal Arts Elective	3
				Total	18
Free Elective Courses			Free Elective Courses		
BUS203	Business Communications	3	XXXX	Free Elective	
BUS202	Business Law II	3	XXXX	Free Elective	
MAT121	Algebra*	3	XXXX	Free Elective	
HIS/FLA	History or Foreign Language Elective	3	XXXX	Free Elective	
			XXXX	Free Elective	3
					3
	* Recommended Course. Depending upon course taken, credit may apply elsewhere				
		65		Total Program Credits	57

Note: Twelve of the liberal arts credits must be at the 3000/4000 level.

ORANGE COUNTY COMMUNITY COLLEGE				BERKELEY COLLEGE	
A.A.S. CRIMINAL JUSTICE				BS JUSTICE STUDIES - CRIMINAL JUSTICE	
MAJOR COURSES			Accepted Credits	MAJOR COURSES	Semester Credits
CRJ101	Criminal Justice		3	JUS1100	Introduction to Justice Studies
				JUS1110	Communication Skills for Criminal Justice Professionals
CRJ111	Criminal Investigation I Investigation 2	Criminal	3	JUS2201	Criminal Procedure
CRJ211	Criminal Law		3	JUS2205	Criminal Law
				JUS2255	Computer Applications in Criminal Justice
				JUS3307	Corrections, Probation, and Parole
				JUS4406	Research Methods in Criminal Justice
				JUS4483	Internship
CRJ105	Police/Community Relations		3	SOC2218	Police and Society
CRJ111	Criminology		3	SOC2220	Criminology
				CIS1115	Computer Applications
CRJ107	Industrial & Private Security		3	XXX	2000 level major elective
CRJ106	Patrol Operations		3	XXX	2000 level major elective
				XXX	3000/4000 level major elective
				XXX	3000/4000 level major elective
				XXX	3000/4000 level major elective
					Major Courses Total
					27
LIBERAL ARTS COURSES			LIBERAL ARTS COURSES		
PSY	Psychology course		3	SOC1123	Psychology of Adjustment
ENG101	Freshman English		3	ENG1105	Writing and Research
ENG102	Freshman English 2		3	ENG2205	Writing Through Literature
				ENG3315	Advanced Writing
				MAT2215	Statistics I
				HUM2225	Introduction to Ethics
SOC101	Introduction to Sociology*		3	SOC2210	Introduction to Sociology
				SOC2231	Human Relations
	Science - Forensic Science*		3	SCI2230	Forensic Science
	Math or Science Elective*		3	MAT/SCI22XX	One 200 level MAT or SCI course
					Liberal Arts Elective
					Liberal Arts Elective
					Liberal Arts Elective
COM101	Foundations of Communication		3		One additional ENG elective
					One additional HUM elective
POL102	U.S. Gov't-State and Local		3		Liberal Arts Elective
					Liberal Arts Elective 3000/4000 level
					Liberal Arts Elective 3000/4000 level
					Liberal Arts Elective 3000/4000 level
					Liberal Arts Elective 3000/4000 level
					Liberal Arts Courses Total
					36
Free Electives			Free Electives		
CRJ226	Criminalistics		3	XXX	Free Electives
CRJ103	Understanding Juvenile Offender		3	XXX	Free Electives
CRJ213	Police & Administration		3	XXX	Free Electives
	Elective		3	XXX	Free Electives
					Total Elective Credits
					0
PES100	Concepts of Physical Wellness		1		* Recommended Course. Depending upon course taken, credit may apply elsewhere
PES100	Physical Education		1		
			57	B.S. Justice Studies - Criminal Justice Program Total	
				63	

ORANGE COUNTY COMMUNITY COLLEGE			BERKELEY COLLEGE		
A.S. CRIMINAL JUSTICE			BS JUSTICE STUDIES - CRIMINAL JUSTICE		
MAJOR COURSES		Accepted Credits	MAJOR COURSES		Semester Credits
CRJ101	Criminal Justice	3	JUS1100	Introduction to Justice Studies	
			JUS1110	Communication Skills for Criminal Justice Professionals	3
CRJ115	Const. Law & Criminal Procedures	3	JUS2201	Criminal Procedure	
CRJ211	Criminal Law	3	JUS2205	Criminal Law	
			JUS2255	Computer Applications in Criminal Justice	3
			JUS3307	Corrections, Probation, and Parole	3
			JUS4406	Research Methods in Criminal Justice	3
			JUS4483	Internship	3
CRJ105	Police Community Relations	3	SOC2218	Police and Society	
CRJ111	Criminology	3	SOC2220	Criminology	
			CIS1115	Computer Applications	3
CRJ107	Industrial/Private Security OR	3	xxx	2000 level major elective	
CRJ106	Patrol Operations				
CRJ113	Correction, Prob. & Parole	3	xxx	2000 level major elective	
			xxx	3000/4000 level major elective	3
			xxx	3000/4000 level major elective	3
			xxx	3000/4000 level major elective	3
				Major Courses Total	27
LIBERAL ARTS COURSES			LIBERAL ARTS COURSES		
PSY100	Psychology of Adjustment*	3	SOC1123	Psychology of Adjustment	
ENG101	Freshman English I	3	ENG1105	Writing and Research	
ENG102	Freshman English II	3	ENG2205	Writing Through Literature	
			ENG3315	Advanced Writing	3
			MAT2215	Statistics I	3
			HUM2225	Introduction to Ethics	3
			SOC2210	Introduction to Sociology	3
			SOC2231	Human Relations	3
CRJ226	Criminalistics	3	SCI2230	Forensic Science	
MAT	MAT 120 OR HIGHER	3	MAT/SCI22XX	One 200 level MAT or SCI course	
SCI	Natural Science	3		Liberal Arts Elective	
HIS/FLA	History or Foreign Lang. Elective	3		Liberal Arts Elective	
HIS/FLA	History or Foreign Lang. Elective	3		Liberal Arts Elective	
COM101	Foundations of Communication	3		One additional ENG elective	
				One additional HUM elective	3
				Liberal Arts Elective 2000 level	3
				Liberal Arts Elective 3000/4000 level	3
				Liberal Arts Elective 3000/4000 level	3
				Liberal Arts Elective 3000/4000 level	3
				Liberal Arts Elective 3000/4000 level	3
				Liberal Arts Courses Total	33
Free Electives			Free Electives		
CRJ213	Police Organization Adm.	3	xxx	Free Electives	
CRJ215	Criminal Investigations	3	xxx	Free Electives	
	Elective	3	xxx	Free Electives	
CRJ103	Understanding Juvenile Offender	3	xxx	Free Electives	
PES100	Concepts of Physical Wellness	1			
PES	Physical Education Elective	1			
	* Recommended Course. Depending upon course taken, credit may apply elsewhere				0
		62		B.S. Justice Studies - Criminal Justice Program Total	60

ORANGE COUNTY COMMUNITY COLLEGE				BERKELEY COLLEGE	
A.A.S. MARKETING				BBA MARKETING COMMUNICATIONS	
				Accepted Credits	Semester Credits
Major Core Courses				Major Core Courses	
			MKT2222	Fundamentals of Marketing Research	3
			MKT2241	Consumer Behavior	3
			MKT2242	Branding	3
			MKT3310	Services Marketing	3
			MKT4465	Strategic Marketing Capstone	3
				Total	15
Major Elective Courses				Major Elective Courses	
BUS111	E-Business Principles OR	3	MKTXXXX	Marketing Elective	
MKT115	E-Marketing Principles		MKTXXXX	Marketing Elective	
MKT202	Salesmanship	3	MKTXXXX	Marketing Elective - 3000/4000 level	3
			MKTXXXX	Marketing Elective - 3000/4000 level	3
			MKTXXXX	Marketing Elective - 3000/4000 level	3
			MKTXXXX	Marketing Elective - 3000/4000 level	3
				Total	12
Business Core Courses				Business Core Courses	
ACC101	Accounting I	4	ACC1111	Financial Accounting I	
BUS103	Introduction to Business	3	BUS1101	Career & Business Essentials	
BUS201	Business Law I	3	BUS2231	Business Law I	
			BUS4483	Internship	3
BUS161	Computer Applications for Business	3	CIS1115	Computer Applications	
			FIN3301	Principles of Finance I	3
			ECO2200	Principles of Economics	3
			IBS2201	International Business	3
MGT201	Principles of Management*	3	MGT2220	Principles of Management	
MKT101	Principles of Marketing	3	MKT2220	Principles of Marketing	
				Total	12
Liberal Arts & Science Core Courses				Liberal Arts & Science Core Courses	
PSY100	Psychology of Adjustment*	3	SOC1123	Psychology of Adjustment	
ENG101	Freshman English I	3	ENG1105	Writing & Research	
ENG102	Freshman English II	3	ENG2205	Writing Through Literature	
			MAT2215	Statistics 1	3
			SOC2231	Human Relations	3
			HUM2225	Introduction to Ethics	3
	Mathematics Elective*		MAT/SCIXXX	MAT/SCI Elective - 200 level	3
			ENG3315	Advanced Writing	3
			SCIXXXX	SCI Elective	3
			ENGXXXX	ENG Elective	3
			HUMXXXX	HUM Elective	3
	Social Science Elective	3	SOCXXXX	SOC Elective	
	Liberal Arts Elective	3	XXXX	Liberal Arts Elective	
	Liberal Arts Elective	3	XXXX	Liberal Arts Elective	
				Total	24
Free Elective Courses				Free Elective Courses	
BUS105	Business and Society	3	XXXX	Free Elective	
BUS101	Business Math	3	XXXX	Free Elective	
MKT203	Marketing Management	3	XXXX	Free Elective	
BUS203	Business Communications	3	XXXX	Free Elective	
MKT201	Advertising	3	XXXX	Free Elective	
MKT204	Problems in Marketing	3			
	* Recommended Course. Depending upon course taken, credit may apply elsewhere				0
		61		Total Program Credits	63
Note: Twelve of the liberal arts credits must be at the 3000/4000 level.					