

Budget Request AY 2020-21

Board of Trustees Presentation
June 3, 2020

Objectives

- AY20-21 Budget Challenges
- AY20-21 Budget
 - Key Revenue Assumptions
 - Key Expense Assumptions
 - AY20-21 Proposed Budget
- Next Steps
- Questions

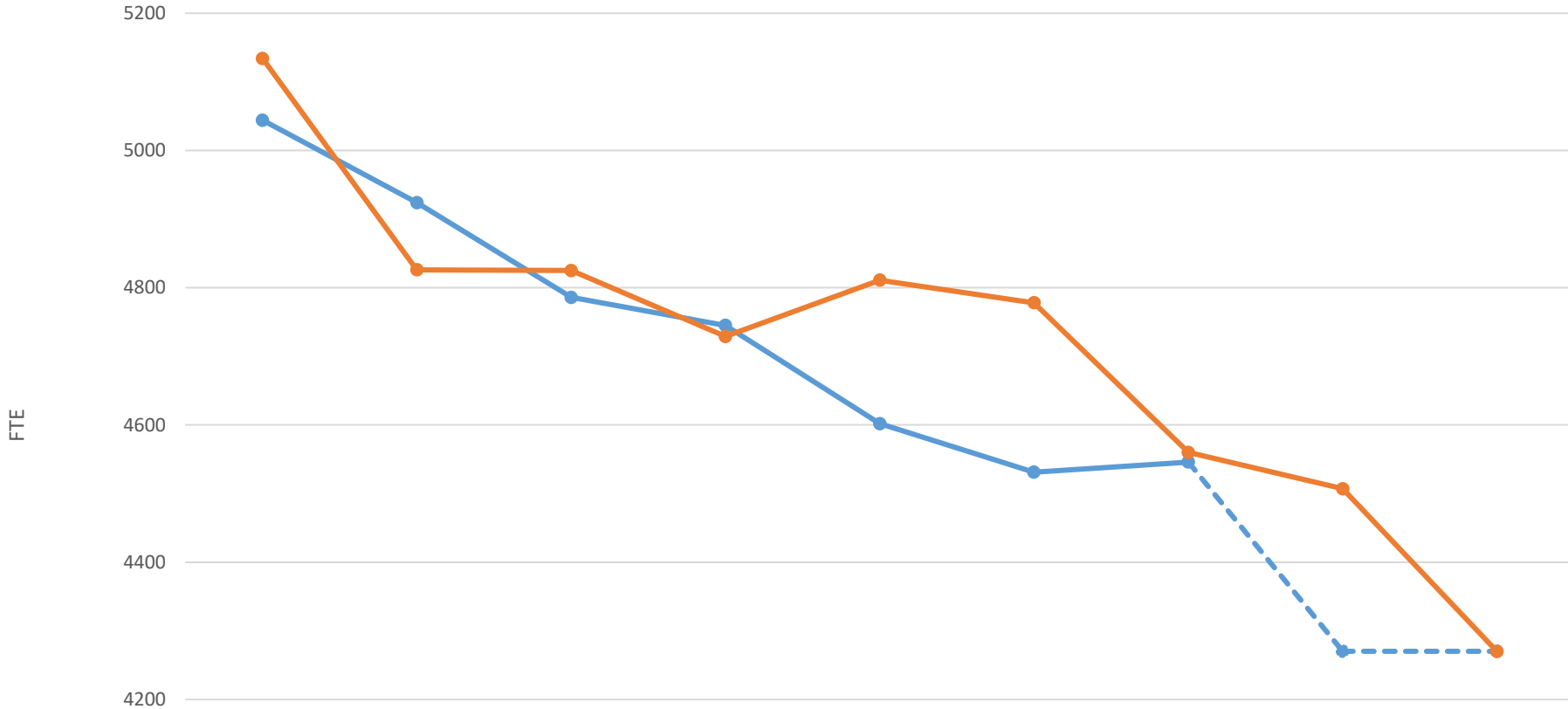
AY20-21 Budget Challenges

- Usual
 - State funding < 1/3 share
 - Enrollment demographics
 - Health insurance costs
 - Already tight department budgets
- Upcoming State funding reduction
- Continuing unresolved union negotiations
- Resources \neq expectations

AY20-21 Budget – Revenue Assumptions

- Lower enrollment – assumes CY projected FTE
- FT annual tuition rate increase of \$192, or 3.7%
- \$406k decrease in State Aid - no increase in per FTE rate & lower wgt average FTE enrollment
- 2% County Aid support - \$381k increase
- \$13k increase in Chargeback revenues
- \$565k increase in Service Fees
- \$82k decrease in Self Sustaining Revenue
- \$110k increase in Other revenue due to interest income

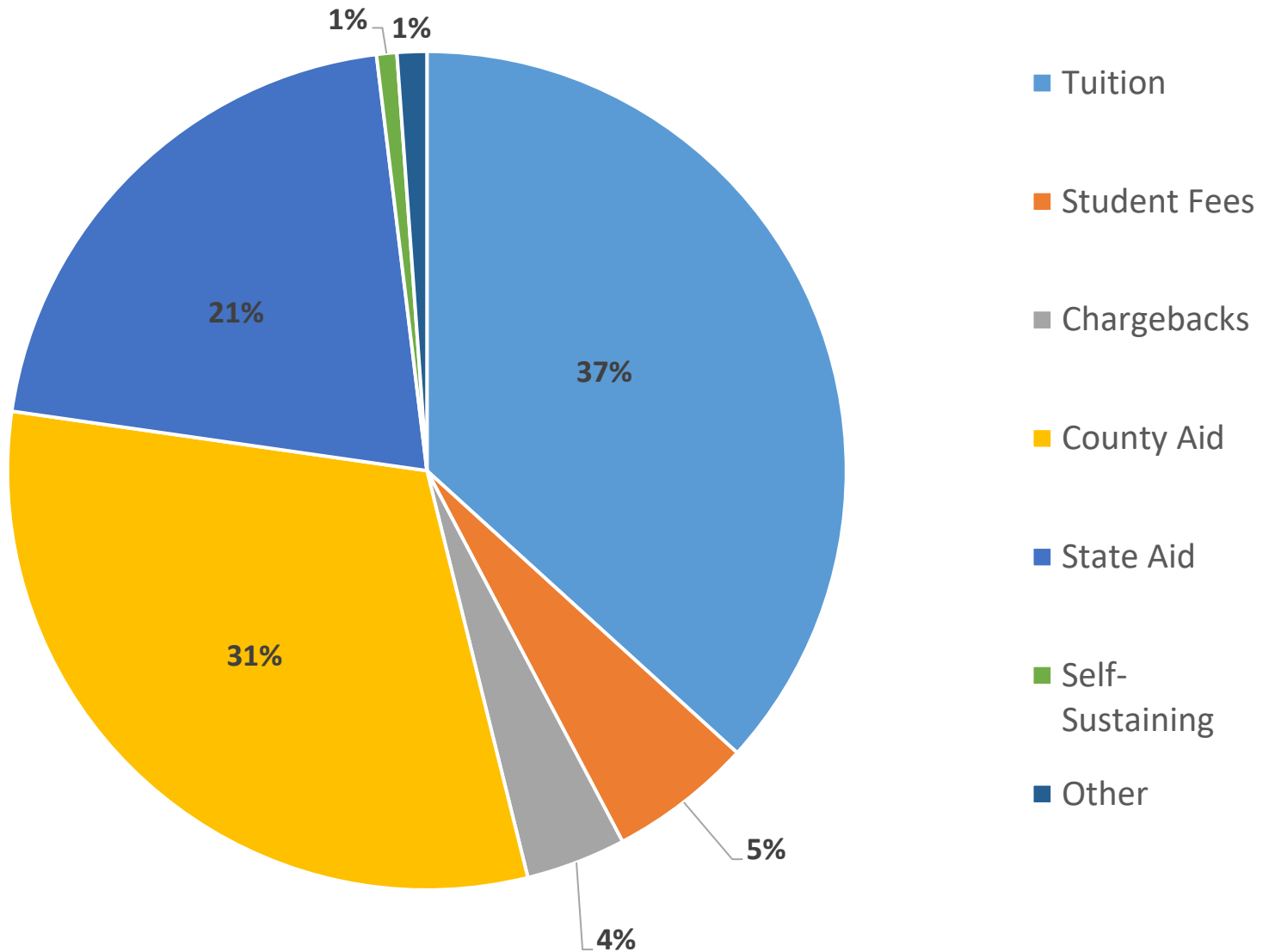
Full-Time Equivalent Budget vs Actual



| | AY1213 | AY1314 | AY1415 | AY1516 | AY1617 | AY1718 | AY1819 | AY1920 Projected | AY2021 Budget |
|--------|--------|--------|--------|--------|--------|--------|--------|------------------|---------------|
| Actual | 5044 | 4924 | 4786 | 4745 | 4602 | 4531 | 4546 | 4270 | 4270 |
| Budget | 5134 | 4826 | 4825 | 4729 | 4811 | 4778 | 4560 | 4507 | 4270 |

AY20-21 Budgeted Revenues

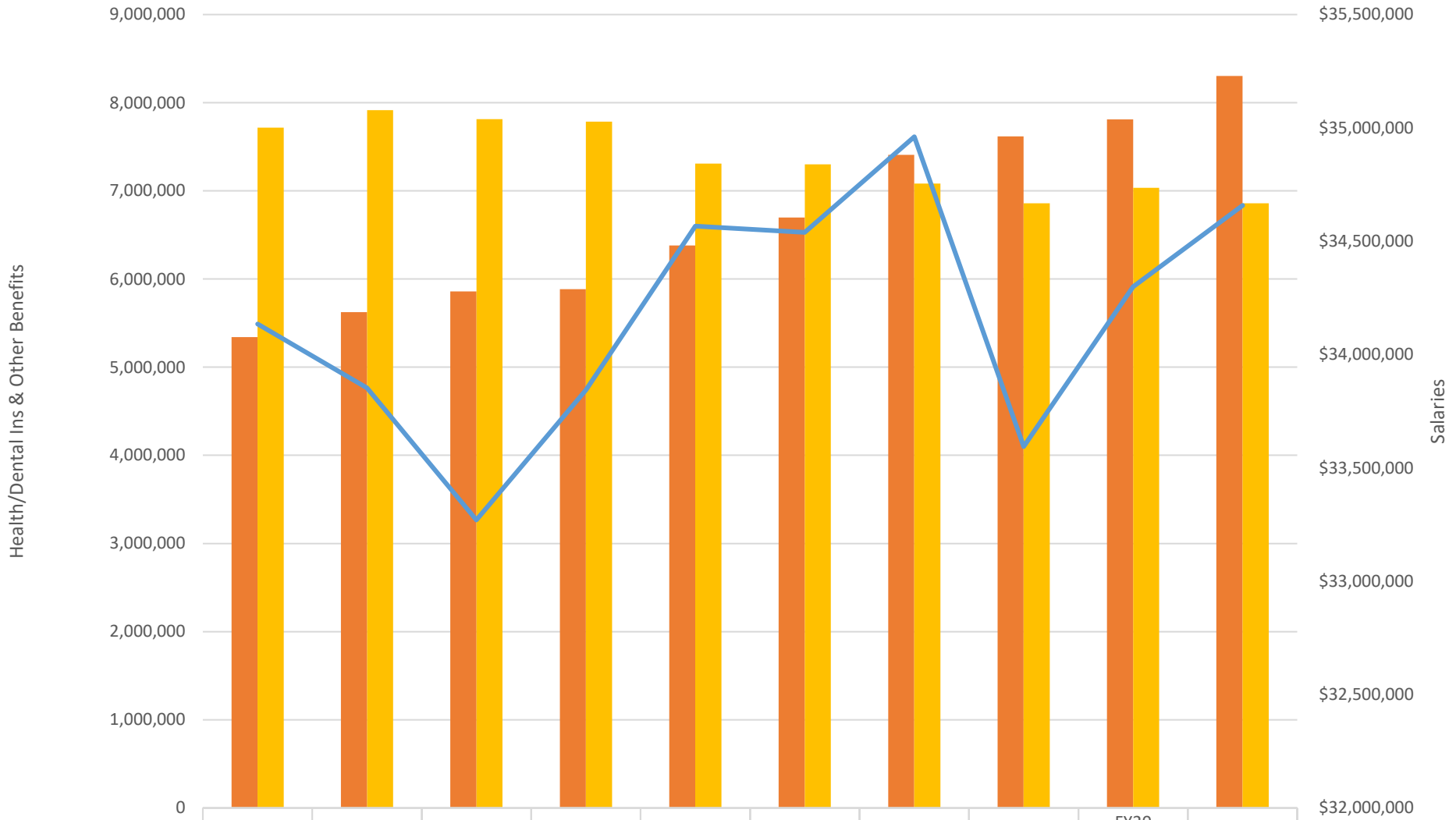
Total Revenues = \$62.4 Million



AY2021 Budget – Expense Assumptions

- Personnel & Benefit Expenses:
 - Salary increases per collective bargaining agreements
 - 6% health insurance increase beginning Jan. 2021
 - \$950k savings from reduction in vacant positions (7 FT/5 PT) and adjustments to reserve for reallocation
 - \$290k cost savings attained through position replacement
 - \$120k savings in holding positions open till Jan. 2021
- Contract Services
 - Reduction in Depts Contract Service expenses of \$204k
 - Other contract net increases of \$50k

Salaries & Benefits



| | FY12 | FY13 | FY14 | FY15 | FY16 | FY17 | FY18 | FY19 | FY20 Projected | FY21 Budget |
|-------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-------------------|--------------|
| | AY1112 | AY1213 | AY1314 | AY1415 | AY1516 | AY1617 | AY1718 | AY1819 | AY1920 | AY2021 |
| Health/Dental Ins | \$5,340,793 | \$5,625,629 | \$5,859,356 | \$5,885,583 | \$6,379,551 | \$6,696,937 | \$7,409,263 | \$7,617,914 | \$7,809,774 | \$8,304,670 |
| Other Benefits | \$7,716,682 | \$7,915,184 | \$7,814,239 | \$7,785,713 | \$7,309,176 | \$7,300,340 | \$7,084,222 | \$6,858,443 | \$7,035,765 | \$6,858,020 |
| Salaries | \$34,134,659 | \$33,853,007 | \$33,270,206 | \$33,844,393 | \$34,566,437 | \$34,538,914 | \$34,960,759 | \$33,594,586 | \$34,299,301 | \$34,657,977 |

Health/Dental Ins Other Benefits Salaries

AY20-21 Proposed Budget

| | | A | B | C | D | E | F | G | H |
|----|------------------------------------|------------|------------------------|----------------------|----------------------------|---------------------------|-------------------------------|--|---------------------------------------|
| | | AY18-19 | AY19-20 Orig Budget | AY19-20 Projected | \$ Variance Fav/(Unfav) | % Variance Fav/(Unfav) | AY20-21 Proposed Budget | Bud to Bud \$ Change Fav/(Unfav) | Bud to Bud % Change Fav/(Unfav) |
| | | | | | (C-B) | (B/D) | | (F-B) | (G/B) |
| 1 | Revenue | | | | | | | | |
| 2 | Total Tuition | 22,603,578 | 23,618,441 | 22,329,616 | (1,288,825) | -7.1% | 22,936,805 | (681,636) | -3% |
| 3 | State Aid | 13,161,644 | 13,394,887 | 13,452,059 | 57,172 | 0.4% | 12,989,240 | (405,647) | -3% |
| 4 | County Aid | 18,497,944 | 19,052,882 | 19,052,882 | 0 | 0.0% | 19,433,940 | 381,058 | 2% |
| 5 | Chargebacks | 2,341,689 | 2,392,523 | 2,334,893 | (57,630) | -2.3% | 2,405,358 | 12,835 | 1% |
| 6 | Service Fees | 2,990,353 | 2,886,752 | 2,881,639 | (5,113) | -1.3% | 3,451,278 | 564,526 | 20% |
| 7 | Self-Sustaining Courses | 471,209 | 569,349 | 361,816 | (207,533) | -35.4% | 487,133 | (82,216) | -14% |
| 8 | Other | 667,351 | 604,468 | 578,466 | (26,002) | -8.3% | 713,526 | 109,058 | 18% |
| 9 | Sub-Total | 38,130,190 | 38,900,861 | 38,661,755 | (239,106) | -0.7% | 39,480,475 | 579,614 | 1% |
| 10 | Total Revenues | 60,733,768 | 62,519,302 | 60,991,371 | (1,527,931) | -3.1% | 62,417,280 | (102,022) | 0% |
| 11 | Expenditures | | | | (C-E) | | | | |
| 12 | Personnel Services | 33,594,586 | 34,424,605 | 34,210,477 | 214,128 | 0.6% | 34,657,977 | 233,372 | 1% |
| 13 | Employee Benefits | 18,067,723 | 18,986,001 | 18,370,972 | 615,029 | 3.3% | 18,803,420 | (182,581) | -1% |
| 14 | Contract Services | 7,988,049 | 8,883,696 | 7,881,833 | 1,001,863 | 10.3% | 8,730,883 | (152,813) | -2% |
| 15 | Equipment | 203,736 | 225,000 | 30,513 | 194,487 | 87.3% | 225,000 | - | 0% |
| 16 | Total | 59,854,094 | 62,519,302 | 60,493,795 | 2,025,507 | 3.1% | 62,417,280 | (102,022) | 0% |
| 17 | Rev over/(under) Exp | \$ 879,674 | \$ - | 497,576 | 497,576 | | \$ 0 | \$ 0 | |
| | Est Fund balance as of 8/31/2019 | | | 2,556,659 | | | | | |
| | Proj. fund balance as of 8/31/2020 | | | \$ 3,054,235 | | | | | |

NEXT STEPS

- BOT approves budget
- Submit budget booklet to County
- County auditors start work June
- County committee meetings
- County full legislative vote – July/Aug
- Campus communication - Sept

QUESTIONS?