



**2021 Partnership Agreement Between  
SUNY Orange and  
American Sentinel College of Nursing & Health Sciences at Post University**

This education partnership is made between the following:

**SUNY Orange  
and affiliated facilities**

**Contact:** Pat Cal  
Nurse Department Chair  
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(845) 341 4108

*and*

**American Sentinel College  
of Nursing & Health Sciences  
at Post University**

**Contact:** Dan Potenzieri  
Regional Director, Partner Engagement  
[dpotenzieri@post.edu](mailto:dpotenzieri@post.edu)  
(303) 557-0037

**I. Program Portfolio**

A. Provide a full suite of high quality, innovative nursing and healthcare management education programs for **SUNY Orange** employees and students:

- Bachelor of Science Nursing Degree Completion Program (RN to BSN)\*
- Accelerated RN to BS to MS Nursing Degree Program (RN to BSN/MSN)\*
- Master of Science Nursing Degree Program (MSN)
  - Five practice-based specializations\*
- Doctor of Nursing Practice Degree Program (DNP) in four specializations
- Master of Business Administration Healthcare (MBA)\*
- Graduate-level certificates and digital credentials\*

\*Programs provided in both traditional term-based and Powered by *SIMPath*® learning formats

B. Provide a reduced tuition structure allowing **SUNY Orange** to utilize its tuition dollars efficiently and cost-effectively.

C. Provide a tuition deferment program for **SUNY Orange** employees to take advantage of employer tuition reimbursement benefits with minimal out-of-pocket expense, and/or for **SUNY Orange** to utilize customized billing and payment options including direct pay.



## II. Premium Features for SUNY Orange

### 1. Reduced Tuition

Program	2021 Standard Tuition*	2021 SUNY Orange Tuition*
Undergraduate Term-Based	\$430 per credit hour	\$370 per credit hour
Undergraduate <i>SIMP</i> Path®	\$3,100 per 16-week semester	\$2,890 per 16-week semester
Graduate Term-Based	\$560 per credit hour	\$460 per credit hour
Graduate <i>SIMP</i> Path®	\$4,000 per 16-week semester	\$3,700 per 16-week semester
Nurse Practitioner Specific	\$575 per credit hour	\$475 per credit hour
Doctoral Term-Based	\$770 per credit hour	\$685 per credit hour

\*Pricing is subject to change with 30 days' notice; tuition increases typically occur January 1.

### 2. Accelerated Admissions Processing

Completed applications will receive 24-hour turnaround. Transcripts will be evaluated within 72 hours for transfer credit.

### 3. Tuition Deferment

Participating students must sign a promissory note with American Sentinel College. Tuition payment is due 30 days after each course is completed. Students are responsible for paying tuition and fees.

### 4. Extended Benefits

Reduced tuition rates extend to immediate family members including spouse and children of active SUNY Orange employees.

### 5. Communication and Promotion

American Sentinel College provides a comprehensive marketing approach aimed at supporting the education initiatives of SUNY Orange. Through cooperation with SUNY Orange's designated internal contact, a program launch, and communication plan will be developed, customized and executed. Features may include:

- A dedicated Partner Engagement Manager ensuring optimal levels of program support.
- A website for SUNY Orange employees describing the education benefits and programs available.
- A website for SUNY Orange education coordinators, administrators, and/or HR representatives to access digital resources for employees and download up-to-date promotional materials for distribution.
- Program launch communications regarding the affiliation that senior management can utilize to share with internal staff.
- Printed collateral for distribution to employees.
- Agreed upon site-visits or virtual events to SUNY Orange facilities (education fairs, rounds, presentations, etc.).



**III. Exclusivity**

This agreement is non-exclusive and does not prevent SUNY Orange from entering into additional education agreements with other schools.

This agreement is not an affiliation agreement or superseding any liability insurance clauses thereof. This agreement is only to provide the tuition and ancillary benefits as outlined in this document.

**IV. Termination**

This agreement renews annually and can be terminated at any time by either party, for any reason, with 30 days written notice. Upon termination of this agreement, American Sentinel College will maintain preferred tuition rates for all active SUNY Orange employees who are students in good standing at time of termination. Thirty-day tuition deferment, per item number three above, will cease at time of termination.

Partner benefits are forfeited by students who separate from employment with SUNY Orange immediately upon separation.

**AGREEMENT**

This agreement is subject to any and all applicable state and local laws.

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Signature  
Dr. Erika Hackman  
VP, Academic Affairs  
Middletown, NY

\_\_\_\_\_  
Michael Rickart  
VP, Partner Engagement  
Sentinel College of Nursing &  
Health Sciences at Post University  
Waterbury, CT

8/30/2021

\_\_\_\_\_  
Date

9/1/2021

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Date Executed