



# CAZENOVIA COLLEGE

FOUNDED IN 1824

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**AGREEMENT**  
**AN ARTICULATION PROGRAM**  
**BETWEEN**  
**ORANGE COUNTY COMMUNITY COLLEGE**  
**and**  
**CAZENOVIA COLLEGE**  
**for**  
**BACHELOR OF PROFESSIONAL STUDIES IN MANAGEMENT**  
**specialization**  
**BUSINESS MANAGEMENT**

## **Section I: Introduction**

Based upon mutual respect for the integrity of parallel programs and in an effort to better serve students intending to pursue a profession in Management, Orange County Community College and Cazenovia College hereby enter into agreement of an articulation program. This agreement will outline appropriate course work to be completed at Orange County Community College for a student intending to matriculate at Cazenovia College.

## **Objectives of the Agreement:**

1. To attract qualified students to Orange County Community College and to Cazenovia College.
2. To facilitate an efficient transition of qualified students from Orange County Community College to Cazenovia College.
3. To provide specific advisement for students who intend to undertake their studies at Cazenovia College from both Orange County Community College faculty and staff and from faculty and staff at Cazenovia College.
4. To encourage academic coordination and other faculty and administration interactions, including curricular reviews.
5. To provide for the exchange of information on the specific successes and failures of this articulation program with the goal of continual improvement.

## Section II: TRANSFER AGREEMENT

Under the provisions of this program, a student with an A.S. degree in Business Administration from Orange County Community College can matriculate as a junior in the Bachelor of Professional Studies in Management with a specialization in Business Management. A student can complete this degree in two years, as a full time student at Cazenovia College if the required course work is followed and the student maintains passing grades. A student must have a minimum of a 2.0 G.P.A. for acceptance at Cazenovia College. (A grade of C- at Orange CCC is a 2.0 and courses with a C- will transfer. Ds will transfer if the articulation agreement is followed).

To follow Orange County Community College Business Administration A.S. degree.

<b>SUNY Orange Business Administration, A.S.</b>	<b>Cazenovia College Management (with a specialization in Business Management), B.P.S.</b>	
<b>Course Number and Title</b>	<b>Course Number and Title</b>	<b>Credits</b>
<b>First Year</b>		
ENG 101 - Freshman English I	Academic Writing	3
COM 101 – Fundamentals of Speech Comm.	Elective	3
MAT 121 – College Algebra	Math Elective	3
MKT 101 – Principles of Marketing	Principles Marketing	3
ACC 153 – Financial Accounting (4)	Principles Accounting I	3
ENG 102 – Freshman English II	Academic Writing II	3
<b>*Pick One as a Restricted Elective</b>	Cultural Literacy	3
HIS 101 – US History to 1865	History of US I	
HIS 102 – US History since 1965	History of US II	
HIS 121 – World History to 1500 AD	World Civilization I	
HIS 122 – World Civilization since 1500 AD	World Civilization II	
HIS 131 – Medieval and Renaissance Europe	Western Civilization I	
HIS 132 – The Age of Revolution	Western Civilization II	
MAT 122 – College Trigonometry	Elective	3
ACC 154 – Managerial Accounting (4)	Principles Accounting II	3
MGT 201 – Principles of Management	Business Organizations & Management	3
<b>Second Year:</b>		
ECO 201 – Macro Economics	Macroeconomics	3
Natural Science	Elective	3-4
OFT 106 – Keyboarding	Elective	1
BUS 205 – Business Statistics	Statistics	3
BUS 201 – Business Law I	Business Law	3
MGT 205 – Human Resources Management	Human Resource Management	3
ECO 202 – Micro Economics	Microeconomics	3
Natural Science	Elective	3-4
CIT 101 – Microcomputer Applications	Introduction to Computers	3
<b>*Pick One as a Restricted Elective</b>	Visual Literacy Elective	3
THE 101 – Introduction to Theatre	Theatre History I	
THE 107 – Theatre Workshop	Acting Workshop	
ART 103 – Drawing I	Drawing I	
ART 107 – Design I	Design I	
ART 113 – Painting I	Painting	
ART 117 – Figure Drawing I	Figure Drawing	
BUS 207 – International Business	Business Elective	3
BUS 202 – Business Law II	Business Elective	3
<b>Total</b>		<b>64-66</b>

\*Students that take the courses indicated above will be taking required courses for Cazenovia College.

## **Bachelor of Professional Studies in Management: Business Management**

Courses needed at Cazenovia College to qualify for graduation:

Effective Speaking  
Communications Forms & Techniques  
Commitment and Choice or Ethics  
Diversity Management  
Business Policy & Strategy  
Business Research Methods  
International Economics and Trade  
Introduction to Psychology  
Production & Operation Management  
Organizational Development  
International Business  
Financial Management  
Leadership  
Legal & Ethical Environment of Business  
Business Management Internship  
Computer Applications for Business  
Data Processing & Information Management  
Accounting Elective  
Business Elective

### SECTION III: REVIEW AND REVISION OF THE AGREEMENT

Each institution hereby agrees to notify the other in the event of substantive changes in the courses and programs at its institution which would have an impact upon this Agreement, including the courses and provisions contained herein.

At the request of either party, a review of the contents and/or implementation of the Agreement will be conducted by the two institutions.

### SECTION IV: COURSE EQUIVALENCIES AGREEMENT

The Chairperson of the Center for Business and Management Studies at Cazenovia College agrees to notify the Chair of Business at Orange County Community College at any time syllabi are significantly altered in the specified prerequisite courses. Likewise Orange County Community College's Chair of Business Administration agrees to notify Cazenovia College if the contents of any prerequisite courses are changed.

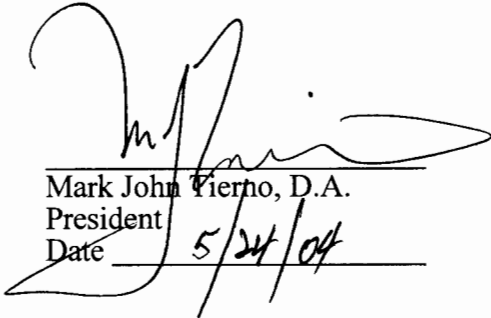
### SECTION V: TERMINATION AGREEMENT


This Agreement shall remain in force from the date on which it is signed until such time as either institution elects to terminate it. Termination by either institution will be announced with sufficient anticipation to assure any students enrolled in the program the opportunity to be admitted to Cazenovia under its terms.


IN WITNESS WHEREOF, the parties have hereunto affixed their signatures.

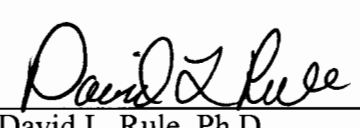
**Cazenovia College**

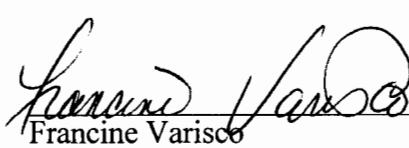
**Orange County Community College**

  
Mark John Tierno, D.A.  
President  
Date 5/24/04

  
William Richards, Ph.D.  
President  
Date 6/2/04

  
Donald A. McCrimmon, Ph.D.  
Vice President for Academic Affairs  
Date 6-20-04

  
David L. Rule, Ph.D.  
Vice President, Academic Affairs  
Date 6/1/04

  
Francine Varisco  
Chair, Division of Business  
And Management  
Date 5/20/04